



Grace in Brazil

FACT SHEET

Grace is a global specialty chemicals and materials company noted for experienced people, technological leadership, global reach and strong customer relationships. Among many other things, Grace ensures the integrity of many major buildings and bridges, enhances the performance of petroleum products and preserves the safety of food. Grace conducts its businesses and operates its facilities in a safe, healthy and environmentally sound manner and in compliance with community, state and federal regulations.

Corporate Entity

W. R. Grace & Co.-Conn.

Stock Listing

NYSE: GRA

Corporate Headquarters

Columbia, Maryland, USA

Net Sales

\$3.1 billion worldwide (2007)

Founded

1854

Employees

Worldwide: 6,520

Brazil: 120

Brazil Annual Payroll

\$4 million (2007)

Grace Brasil Ltda.

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Grace Davison Sales Office

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Corporate Communications

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Web Site

For more information, please visit Grace's web site at www.grace.com

Facilities in Brazil

In 1954, W. R. Grace & Co. acquired Davison Chemical Company and Dewey & Almy Chemical Company, establishing the basis for its future catalyst, packaging, silica and construction product lines.

The same year, Grace established a presence in Brazil by opening a sales office in the city of São Paulo. The company's first Brazilian manufacturing facility was inaugurated a year later, in Vila Leopoldina, a sub-prefecture of São Paulo.

Due to the success of these locations, the company opened a second manufacturing facility in 1976, this time in the industrial park of Sorocaba.

A few years later, in 1984, Grace expanded the Sorocaba site with the construction of a silica production facility, the company's first in Latin America. In 2000, a coatings plant was installed at the site, followed by a cement and concrete additives plant in 2002.

A technical center followed in May 2003, supporting Grace's Latin American cement and concrete businesses. The center's experienced specialists ensure customer satisfaction by working closely with the global sales organization. Centrally managed and regionally based, the center offers both local knowledge and worldwide support.

Today, the Sorocaba site houses manufacturing activities for both the Grace Construction Products and Grace Davison operating segments, a large warehouse, a maintenance workshop and a quality control laboratory. The facility also includes a medical department, training rooms, cafeteria and a recreation room for employees.

In 2001, a Grace Davison sales office was opened in São Paulo to support industrial operations in Sorocaba. Our commercial team was brought closer to our customers to facilitate meetings and enable better service.

The office has the infrastructure to accommodate our sales organization, the marketing division of Grace Davison Materials & Packaging Technologies and the management of polyolefin catalysts. It also includes an IT office and a well-equipped meeting room.

Grace Brazil is represented in the Latin American Council, a group of top Grace managers established in 2007 to accelerate growth, productivity, talent retention and development in the region. The Council meets quarterly to review and share best practices, spur synergies among different areas, improve communication throughout the region and develop and integrate regional leadership.



Products and Materials

In Brazil, Grace manufactures, distributes or supports the following products and materials:

Catalysts used in the refining of gasoline and other fuels, in the manufacture of plastic intermediates and in the pollution control of industrial and automotive emissions. Catalysts are also used in a number of chemical industry processes.

Silica products used in industrial applications for beer stabilization (removal of proteins that cause off-taste and reduce shelf life) and to control surface gloss in wood finishes, industrial coatings and coil-coated metals. By using Trisyl® and EnPure® silica, biodiesel manufacturers and refiners can remove polar contaminants, eliminate the need for water wash and enhance the yield and final product quality.

Adsorbents that serve as desiccants in moisture-protected packaging, insulating glass windows and refrigerant systems. They are also used in petrochemical and refining industries for drying and purifying gases and liquids.

Chromatography products such as columns, instruments, consumables and accessories used in life and analytical sciences applications. Chromatography is used in drug discovery and purification for the pharmaceutical and biotechnology industries, environmental analysis, forensics, petrochemical analysis, food, cosmetics and vitamins processing.

Specialty construction products and chemicals used in some of the world's most demanding building sites. Grace offers concrete admixtures, cement additives, additives for masonry products and specialty building materials, including fire protection and waterproofing materials/systems.

Residential building materials used by homeowners to protect their houses and property. Grace produces specialty roofing membranes and flexible flashings for windows, doors, decks and detail areas that prevent leaks caused by ice dams and wind-driven rain. Grace deck protector provides corrosion protection and rot prevention.

Packaging sealants and coatings used in metal cans, glass/plastic bottles and jars. Container manufacturers use these products to ensure a hermetic seal between the lid and the beverage or food, helping protect from bacteria and other contaminants, extend shelf life and preserve flavor.

Community Stewardship

Our mantra is to **Engage – Educate – Empower**. These three words are at the root of our community stewardship programs. Since we began operations in Brazil in 1954, Grace has been fully committed to operate as a responsible corporate citizen.

Since 2001, our Sorocaba site has instituted an "Open Doors" program. Periodically, we invite community members such as teachers and students, rotary members and contractors to visit the site, see what we do and discuss safety and environmental practices, among other topics.

Grace supported the creation of "Cooperativa Reviver," a Sorocaba-based non-profit working to collect recyclable materials. The company gives its recyclable materials to the Cooperative and encourages employees to do the same. In 2007, Grace employees donated food and money to 15 environmental agents, and organized a Christmas party for their families.

In another community project, employees donated food and hygiene products to 130 men and women living in a local home for the elderly.

Awards and Distinctions

Grace Brasil Ltda. has been certified to ISO 9002 since 1997. In addition, the national certification organization DQS certified the sites to ISO 9001: 2000 in 2002 (Grace Davison) and 2004 (Grace Construction Products), respectively.

The Sorocaba facility was also among the first sites to achieve successful certification to the Grace Environment, Health and Safety Management System. The certification process, completed in August 2007 by an independent third party, included an onsite readiness review and gap analysis, followed by a registration audit.

Chemical Industry Quick Facts*

The Brazilian chemical industry achieved record net sales of \$81.6 billion in 2006, while its contribution to total GDP was 3.1%. Comparatively, in the U.S., the largest sector's participation in the GDP is 2%. The chemical segment is ranked second among the entire Brazilian industrial matrix, accounting for close to 12% of the transformation industry's GDP.

* Source: Brazilian Chemical Industry Association